

PSYCHOLOGY

The Associate of Arts degree in Psychology is designed for those who want to complete a baccalaureate degree in the field. Emphasis is placed on meeting lower-division requirements at a four-year institution.

Professional opportunities for psychology majors include: counseling, social work, management, and public health. Psychology also provides valuable background for those seeking careers in such fields as law, medicine, nursing, and child development.

Students who wish to obtain an Associate of Arts (AA) in Psychology may do so by completing at least 22 units in Psychology as listed below as well as all WLAC general education requirements. An AA degree is a total of 60 units.

Transfer students should consult the Counseling Office for major preparation and general education requirements of the particular transfer institution of their choice.

ASSOCIATE OF ARTS DEGREE

MAJOR CODE 2001.00
(22 UNITS, PLAN A)

REQUIRED COURSES		UNITS
PSYCH 1	General Psychology I	3
PSYCH 2	General Psychology II	3
MATH 227	Statistics	4

AND 9 UNITS FROM THE FOLLOWING:

PSYCH 13	Social Psych	3
PSYCH 14	Abnormal Psychology	3
PSYCH 16	Intimacy, Marriage, and Family Relationships	3
PSYCH 41	Life Span Psychology: From Infancy to Old Age	3
PSYCH 52	Psychological Aspects of Human Sexuality	3
PSYCH 64	Introduction to Alcohol and Drug Abuse	3

AND 3 UNITS FROM THE FOLLOWING:

ANTHRO 101	Human Biological Evolution	3
ANTHRO 102	Human Ways of Life: Cultural Anthropology	3
PHILOS 1	Introduction to Philosophy	3
SOC 1	Introduction to Sociology	3
TOTAL UNITS		22

REAL ESTATE

The Associate of Arts degree in Real Estate is designed for the serious student who seeks a rewarding career as a real estate professional. The degree offers a vigorous academic program exploring all facets of the real estate profession. Completion of the degree program fulfills the education requirements for the California Real Estate Broker's License.

NOTE: Students should verify broker's license requirements with the California state Department of Real Estate.

ASSOCIATE OF ARTS DEGREE

MAJOR CODE 0511.00
(30 UNITS, PLAN A)

REQUIRED COURSES		UNITS
REAL ES 1	Real Estate Principles	3
REAL ES 3	Real Estate Practice	3
REAL ES 5	Legal Aspects of Real Estate I	3
REAL ES 7	Real Estate Finance I	3
REAL ES 9	Real Estate Appraisal I	3
REAL ES 21	Real Estate Economics	3

ELECTIVES (12 UNITS FROM THE FOLLOWING)

REAL ES 4	Real Estate Office Administration	3
REAL ES 11	Escrow Principles	3
REAL ES 14	Property Management	3
REAL ES 18	Real Estate Investments I	3
MGMT 2	Organization & Management Theory	3
	OR	
REAL ES 240	Computer Applications in Real Estate	3
MKTG 1	Principles of Selling	3
LAW 1	Business Law I	3
	(Same as BUS 5)	
LAW 2	Business Law II	3
TOTAL UNITS		30

Students who satisfactorily complete 24 units of the courses listed below are granted a Real Estate Certificate. All of the required courses must be completed for the Certificate. Possession of the Certificate also fulfills the education requirements for the California Real Estate Broker's License. Students should verify broker's license requirements with the California Department of Real Estate.

CERTIFICATE OF ACHIEVEMENT

MAJOR CODE 0511.00

(24 UNITS)

COURSES		UNITS
REAL ES 1	Real Estate Principles	3
REAL ES 3	Real Estate Practices	3
REAL ES 5	Legal Aspects of Real Estate I	3
REAL ES 7	Real Estate Finance I	3
REAL ES 9	Real Estate Appraisal I	3
REAL ES 21	Real Estate Economics	3

ELECTIVES (6 UNITS FROM THE FOLLOWING)

REAL ES 4	Real Estate Office Administration	3
REAL ES 10	Real Estate Appraisal II	3
REAL ES 11	Escrow Principles	3
REAL ES 14	Property Management	3
LAW 1	Business Law I (Same as BUS 5)	3
LAW 2	Business Law II	3
REAL ES 240	Computer Applications in Real Estate	3
TOTAL UNITS		24

SKILL CERTIFICATE

Note: Some skills certificates are not included on transcripts, and students completing skills certificates that are not transcribed do not participate in commencement.

SKILL CERTIFICATE IN REAL ESTATE ASSISTANT

MAJOR CODE 0511.00

This Skill Certificate prepares individuals with the essential skills and abilities to work as assistants in real estate offices. Assistants support agents, brokers, appraisers, and escrow officers in the conduct of real estate office business. Completion of 18 units (6 classes) earns the Real Estate Assistant Skills Award.

REQUIRED COURSES		UNITS
REAL ES 1	Real Estate Principles	3
REAL ES 3	Real Estate Practices	3
ACCTG 21	Bookkeeping & Accounting	3
BUS 38	Business Computations	3
REAL ES 4	Real Estate Office Administration	3
CO SCI 901	Introduction to Computers and Their Use	3
TOTAL UNITS		18

SOCIOLOGY

The Sociology curriculum meets common lower-division requirements while emphasizing the cultural background and analytic skills required of Sociology majors in four-year institutions.

A background in Sociology is useful in almost any career in government, law, business, or non-profit organizations. Advanced degrees in Sociology prepare one to do research or analysis of data for government agencies from the Census Bureau to the Center for Disease Control, from city planning agencies to local police forces. Sociologists are employed by large businesses, advertisers, management consultants, and life insurance companies. They work in "think tanks," do individual and family counseling, work in education at the secondary grade level, and in colleges and universities as well.

Students who wish to obtain an associate degree in Sociology may do so by completing the course requirements listed below plus all other WLAC requirements for an associate degree.

Transfer students should consult the Counseling Office for major preparation and general education requirements of the particular transfer institution of their choice.

ASSOCIATE OF ARTS DEGREE

MAJOR CODE 2208.00

(27 UNITS, PLAN A)

REQUIRED COURSES		UNITS
SOC 1	Introduction to Sociology	3
SOC 2	American Social Problems	3
SOC 11	Ethnic and Racial Minorities in the U.S.	3

AND AT LEAST 3 UNITS FROM EACH OF THE FOLLOWING 5 GROUPS:

GROUP 1

PSYCH 2	General Psychology II	3
ANTHRO 101	Human Biological Evolution	3

GROUP 2

ECON 1	Principles of Economics I	3
ECON 2	Principles of Economics II	3
POL SCI 1	The Government of the United States	3

GROUP 3

HISTORY 12	Political and Social History of the United States II (Same as AFRO AM 5)	3
HISTORY 41	The African-American in the History of the United States I (same as AFRO AM 4)	3
HISTORY 42	The African-American in the History of the United States II (same as AFRO AM 5)	3
HISTORY 44	The Mexican-American in the History of the United States II (same as CHICANO 8)	3