

**CERTIFICATE OF ACHIEVEMENT**

**MAJOR CODE 0511.00**

(24 UNITS)

COURSES		UNITS
REAL ES 1	Real Estate Principles	3
REAL ES 3	Real Estate Practices	3
REAL ES 5	Legal Aspects of Real Estate I	3
REAL ES 7	Real Estate Finance I	3
REAL ES 9	Real Estate Appraisal I	3
REAL ES 21	Real Estate Economics	3

**ELECTIVES (6 UNITS FROM THE FOLLOWING)**

REAL ES 4	Real Estate Office Administration	3
REAL ES 10	Real Estate Appraisal II	3
REAL ES 11	Escrow Principles	3
REAL ES 14	Property Management	3
LAW 1	Business Law I (Same as BUS 5)	3
LAW 2	Business Law II	3
REAL ES 240	Computer Applications in Real Estate	3
<b>TOTAL UNITS</b>		<b>24</b>

**SKILL CERTIFICATE**

*Note: Some skills certificates are not included on transcripts, and students completing skills certificates that are not transcribed do not participate in commencement.*

**SKILL CERTIFICATE IN REAL ESTATE ASSISTANT**

**MAJOR CODE 0511.00**

This Skill Certificate prepares individuals with the essential skills and abilities to work as assistants in real estate offices. Assistants support agents, brokers, appraisers, and escrow officers in the conduct of real estate office business. Completion of 18 units (6 classes) earns the Real Estate Assistant Skills Award.

REQUIRED COURSES		UNITS
REAL ES 1	Real Estate Principles	3
REAL ES 3	Real Estate Practices	3
ACCTG 21	Bookkeeping & Accounting	3
BUS 38	Business Computations	3
REAL ES 4	Real Estate Office Administration	3
CO SCI 901	Introduction to Computers and Their Use	3
<b>TOTAL UNITS</b>		<b>18</b>

**SOCIOLOGY**

The Sociology curriculum meets common lower-division requirements while emphasizing the cultural background and analytic skills required of Sociology majors in four-year institutions.

A background in Sociology is useful in almost any career in government, law, business, or non-profit organizations. Advanced degrees in Sociology prepare one to do research or analysis of data for government agencies from the Census Bureau to the Center for Disease Control, from city planning agencies to local police forces. Sociologists are employed by large businesses, advertisers, management consultants, and life insurance companies. They work in "think tanks," do individual and family counseling, work in education at the secondary grade level, and in colleges and universities as well.

Students who wish to obtain an associate degree in Sociology may do so by completing the course requirements listed below plus all other WLAC requirements for an associate degree.

Transfer students should consult the Counseling Office for major preparation and general education requirements of the particular transfer institution of their choice.

**ASSOCIATE OF ARTS DEGREE**

**MAJOR CODE 2208.00**

(27 UNITS, PLAN A)

REQUIRED COURSES		UNITS
SOC 1	Introduction to Sociology	3
SOC 2	American Social Problems	3
SOC 11	Ethnic and Racial Minorities in the U.S.	3

**AND AT LEAST 3 UNITS FROM EACH OF THE FOLLOWING 5 GROUPS:**

**GROUP 1**

PSYCH 2	General Psychology II	3
ANTHRO 101	Human Biological Evolution	3

**GROUP 2**

ECON 1	Principles of Economics I	3
ECON 2	Principles of Economics II	3
POL SCI 1	The Government of the United States	3

**GROUP 3**

HISTORY 12	Political and Social History of the United States II (Same as AFRO AM 5)	3
HISTORY 41	The African-American in the History of the United States I (same as AFRO AM 4)	3
HISTORY 42	The African-American in the History of the United States II (same as AFRO AM 5)	3
HISTORY 44	The Mexican-American in the History of the United States II (same as CHICANO 8)	3

## MAJOR REQUIREMENTS

### GROUP 4

PHILOS 1	Introduction to Philosophy	3
PHILOS 20	Ethics	3

### GROUP 5

PSYCH 1	General Psychology I	3
PSYCH 16	Intimacy, Marriage, and Family Relationships	3
PSYCH 41	Life-Span Psychology: From Infancy to Old Age	3

### AND AT LEAST 3 UNITS FROM THE FOLLOWING:

CO SCI 901	Introduction to Computers and Their Use	3
MATH 227	Statistics	4
PHILOS 6	Logic in Practice	3
PHILOS 8	Deductive Logic	3
PHILOS 9	Symbolic Logic I	3
<b>TOTAL UNITS</b>		<b>27</b>

### RECOMMENDED COURSES

ANTHRO 102	Human Ways of Life: Cultural Anthropology	3
GEOG 2	Cultural Elements of Geography	3

*NOTE: Most CSU institutions and UCLA require Mathematics 227 (Statistics) for transfer students in Sociology.*

## SPANISH

The Associate Degree program in Spanish prepares a student for transfer into a baccalaureate program at a four-year institution. In addition, this curriculum generates and upgrades professional opportunities in business, industry, education, and government, as well as provides personal enrichment in understanding Spanish language and culture.

Students who wish to obtain an associate degree in Spanish may do so by completing the course requirements listed below plus all other WLAC requirements for an associate degree.

Transfer students should consult the Counseling Office for major preparation and general education requirements of the particular transfer institution of their choice.

### ASSOCIATE OF ARTS DEGREE

#### MAJOR CODE 1105.00

(18 UNITS, PLAN A)

REQUIRED COURSES	UNITS	
SPANISH 1	Elementary Spanish I	5
SPANISH 2	Elementary Spanish II	5
SPANISH 3	Intermediate Spanish I	5
SPANISH 8	Conversational Spanish	2
SPANISH 101	Spanish Language Laboratory	1
<b>TOTAL UNITS</b>		<b>18</b>

### RECOMMENDED

ENGLISH 204	World Literature II	3
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## SPEECH

The Associate Degree program in Speech prepares a student for transfer into a baccalaureate program at a four-year institution. Students who wish to obtain an associate degree in Speech may do so by completing the course requirements listed below plus all other WLAC requirements for an associate degree.

Transfer students should consult the Counseling Office for major preparation and general education requirements of the particular transfer institution of their choice.

### ASSOCIATE OF ARTS DEGREE

#### MAJOR CODE 1506.01

(21 UNITS, PLAN A)

REQUIRED COURSES	UNITS	
SPEECH 101	Oral Communication I	3
SPEECH 104	Argumentation	3
SPEECH 121	The Process of Interpersonal Communication	3
SPEECH 151	Small Group Communication	3

### AND 9 UNITS FROM THE FOLLOWING:

ENGLISH 102	College Reading and Composition II	3
SPEECH 111	Voice & Articulation	3
SPEECH 135	Storytelling	3
THEATER 200	Introduction to Acting	3
<b>TOTAL UNITS</b>		<b>21</b>

## THEATER ARTS

(SEE COMMUNICATION, ENTERTAINMENT AND MEDIA ARTS)