Academic Affairs Revenue Enhancing Initiative:
Non-Program 100-Funded Positions

$5.15 million
Dean of Government Relations and Resource Development
& Associate Dean of Continuing Education and Community Services
- Develop LAX Site, $50 – 100 million
- Develop Wilshire Site
- Develop Programs of Giving for Foundation
- Develop Training Site for Jobs in Cinema and Television Technology
- Develop Training Site for Jobs in Allied Health Careers
- Develop Programs for American Recovery and Reinvestment Act

$4.8 million
Dean of Grant Development
- Develop Proposals:
  - $600,000 Predominately Black Institutions
  - $100,000 Tech Prep
  - $500,000 IDRC; $500,000 second IDRC
  - $2.5 million AMT, Renewable Energy, and Instructional Technology HSI 5-year grant
  - $650,000 NSF STEM under-represented students

$7.6 million
Dean of Career and Technical Education
& Associate Dean of TRiO Programs
- Implement $2.5 million Dept of Labor grant
- Further development of $5 million Earmarks
- $100,000 Wal-Mart Grant
- Implement six federally-funded TRIO grants
- Meet with all Divisions on grant development
- Prepare Brief, and Concept Papers, and Proposals:
  - National Science Foundation
  - Department of Justice
  - Department of Labor
  - National Institutes of Health
  - Department of Agriculture
  - Federal Aviation Administration
  - Department of Defense
  - Department of Education

$2.25 million
Instructor, Special Assignment
Director of International Education
- International Education, 300-450 on-campus and online students
- 2.25 million
Dean of Distance Learning, Instructional Technology, Library, and Learning Center
- Distance Learning Program
- International Education students
- Veterans Online Services
- Jointly: US Active Military Duty
- Further development of $5 million Earn marks
- $100,000 Wal-Mart Grant
- Implement six federally-funded TRIO grants

- With new grants, develop and implement:
  - Emeritus College
  - The Free College
  - Outreach to Middle Schools

SFP Hiring timeline: March 2009
April 2009
April – May 2009
Summer 2009

$ 20 million